

Wireless Networks: Can Security Catch Up With Business?

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Wireless Security NewsFlash

- General Francissimo Franco is still dead
 - and so are WEP and WAP
- A cellphone virus has been sighted!
 - But it was just a wrong number...
- Airport security screenings are much more thorough
 - And many more laptops and PDAs are being left at the security checkpoints
- WLAN Security Standards are here
 - Sorta
 - Lots of them, too

What do enterprises need?

- Secure out of the box defaults
- Multi-vendor interoperability
- Security that lasts longer than the products
- Hotspot private connections
- WLAN Intrusion Detection from the wired side
- Basically, they need

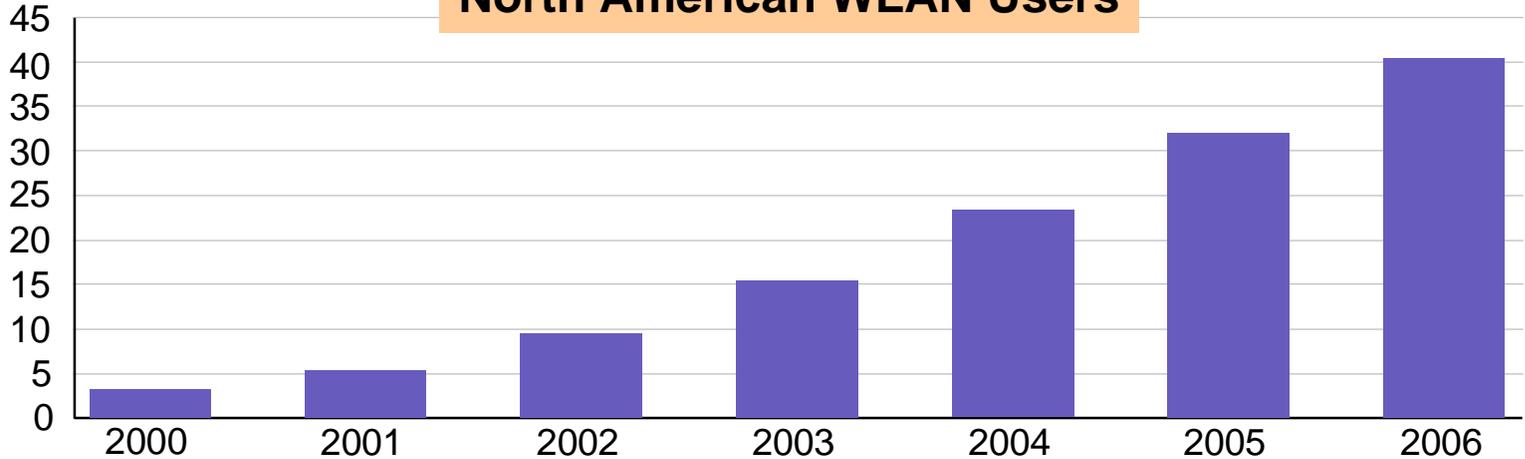
WIRED EQUIVALENT SECURITY

- Then bring on roaming, voice, etc.

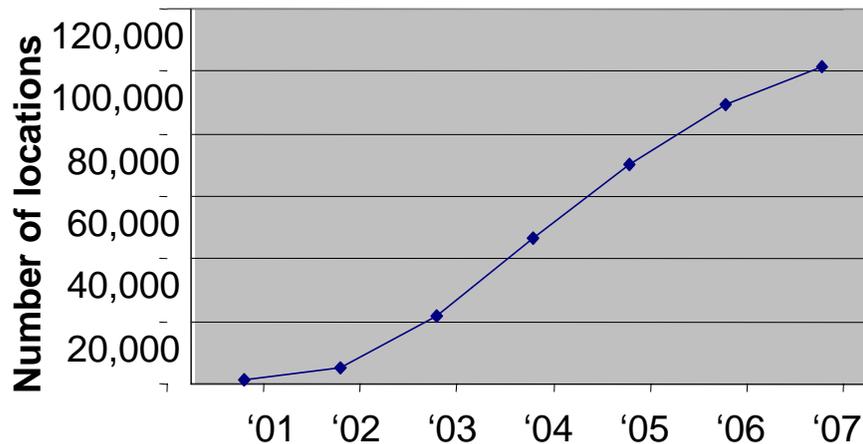
WLAN: Fastest Growing Wireless Technology

Users in Millions

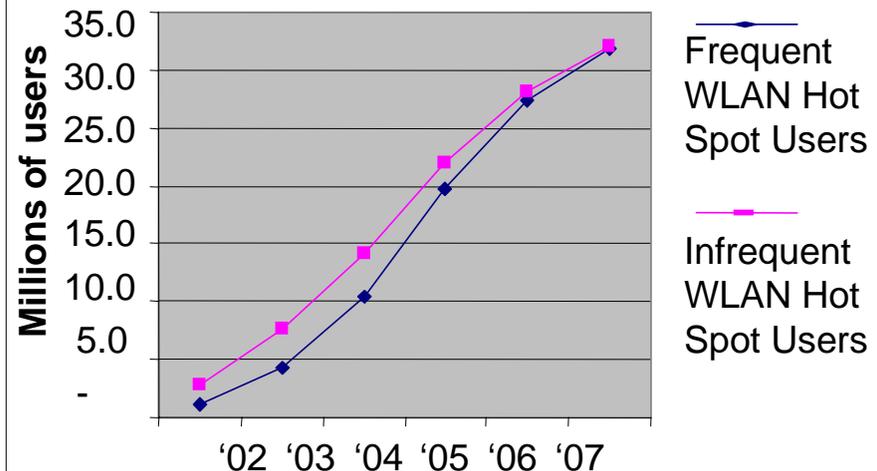
North American WLAN Users



Worldwide Hotspot Locations



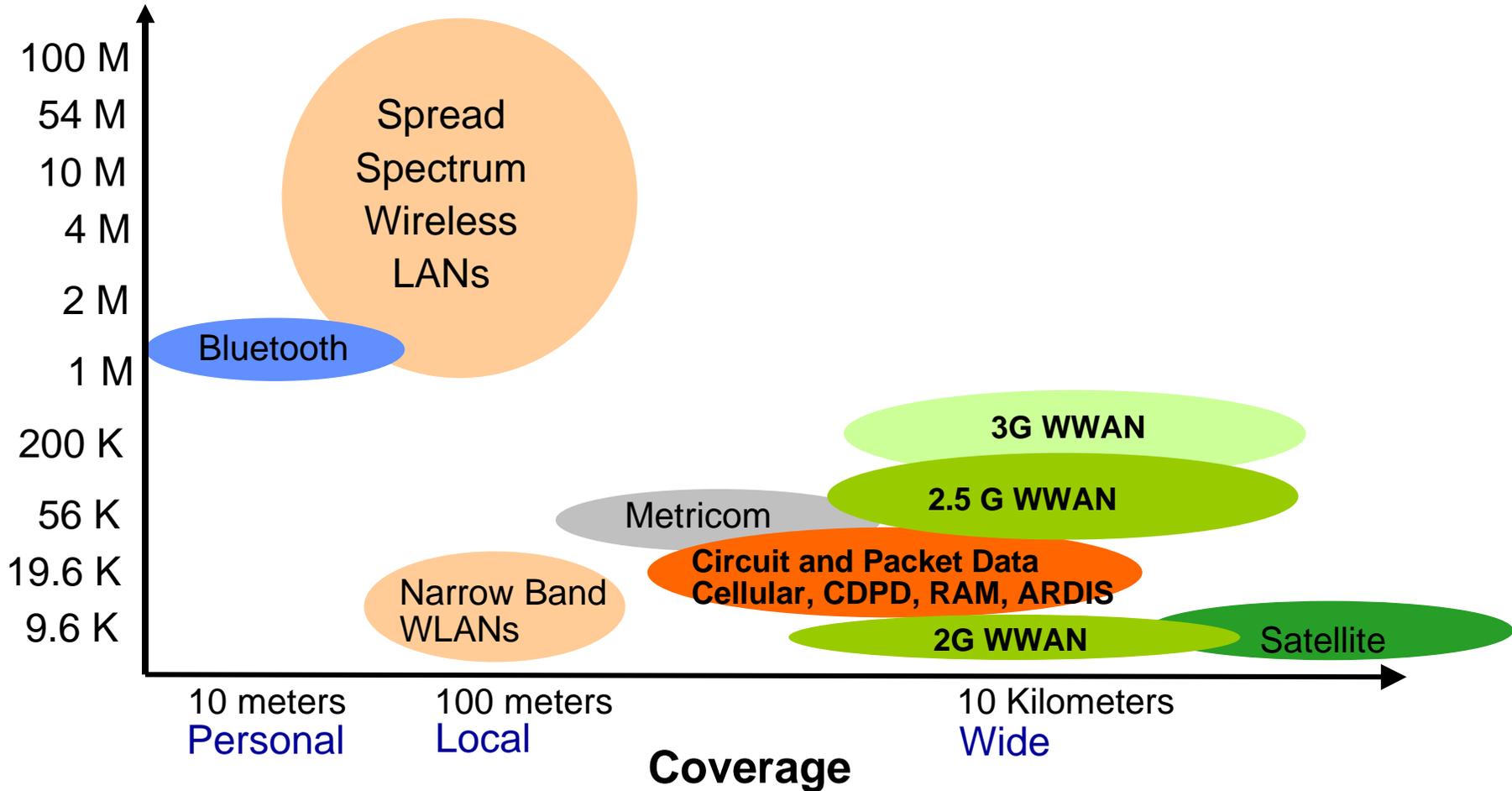
Worldwide Hotspot Users



Where Does WLAN Fit?

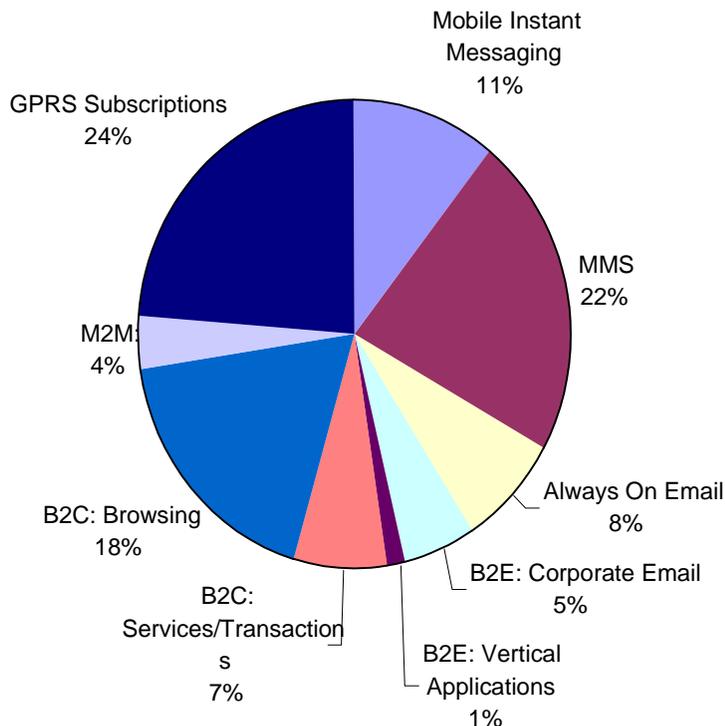


Where Does WLAN Fit?



Mobile Packet Data Applications

Percentage of GPRS Revenue, 2006



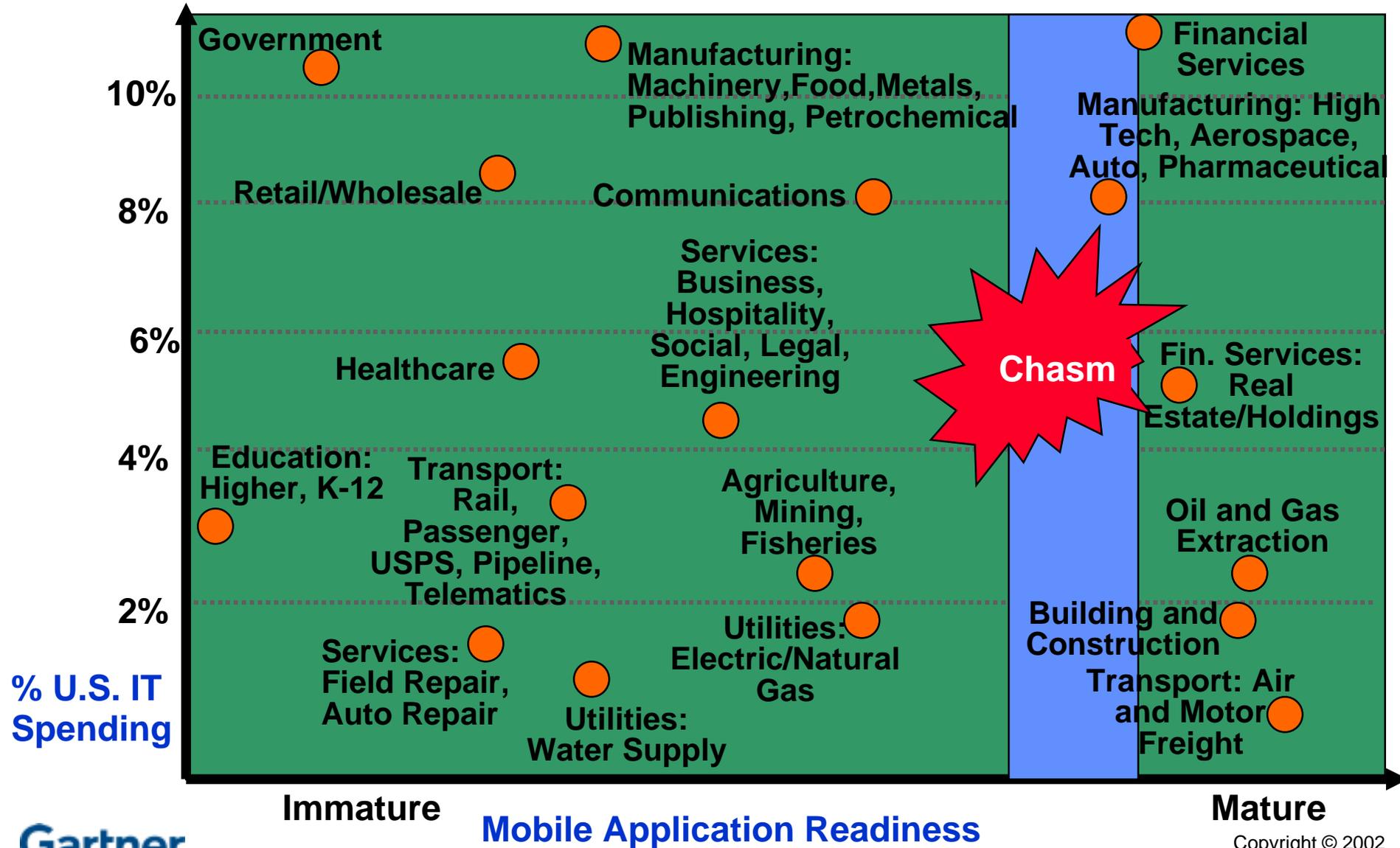
WWAN Data Drivers

- Complementary to WLAN Explosion
- Introduction of 1xRTT and GPRS technology
- Maturing WAG offerings
- Improved device form and functionality

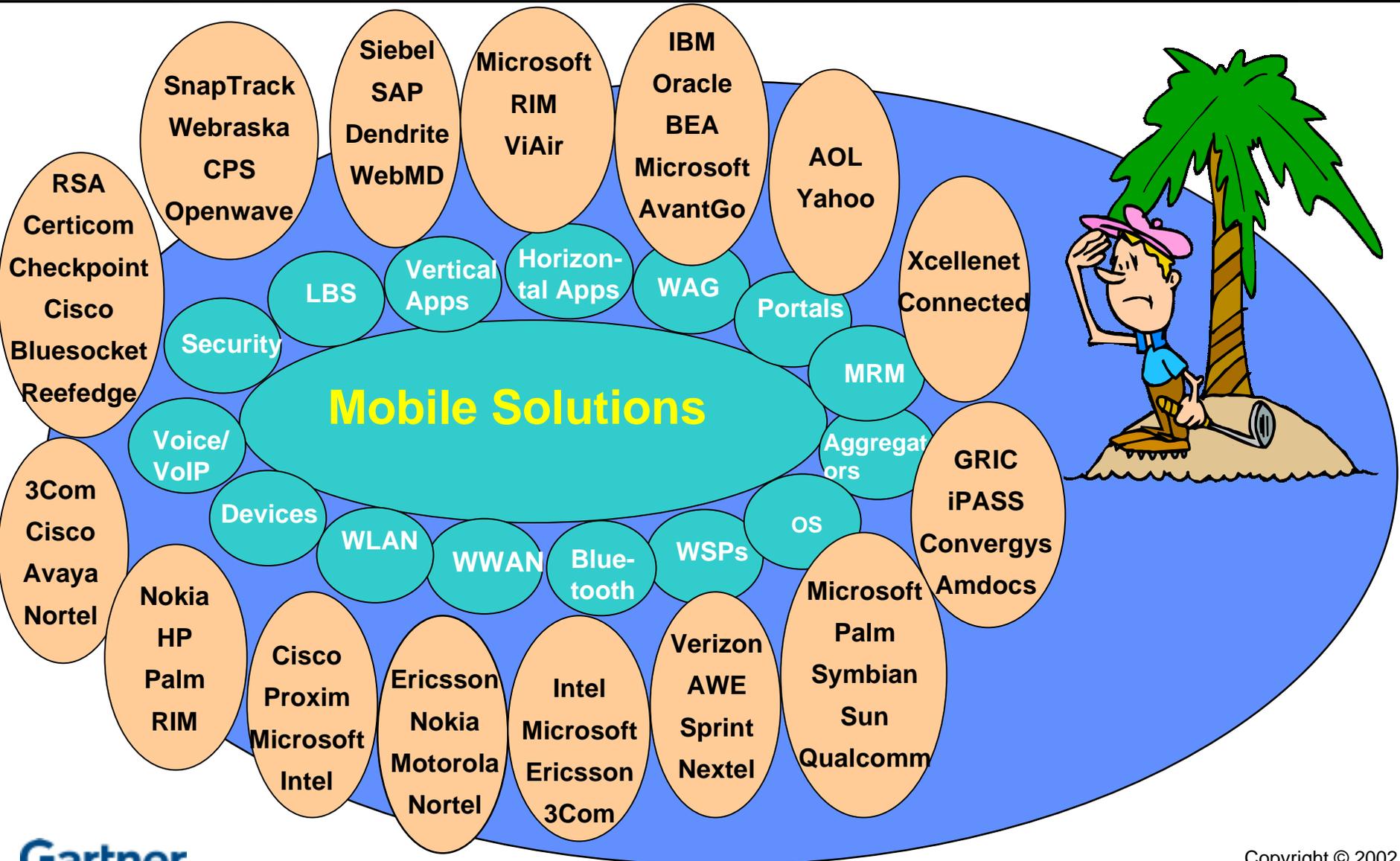
WWAN Data Inhibitors

- Monthly cost
- Support issues for wide array of SW Platforms
- Billing and Roaming issues
- Lack of standard e-mail clients/servers
- Confusing device landscape

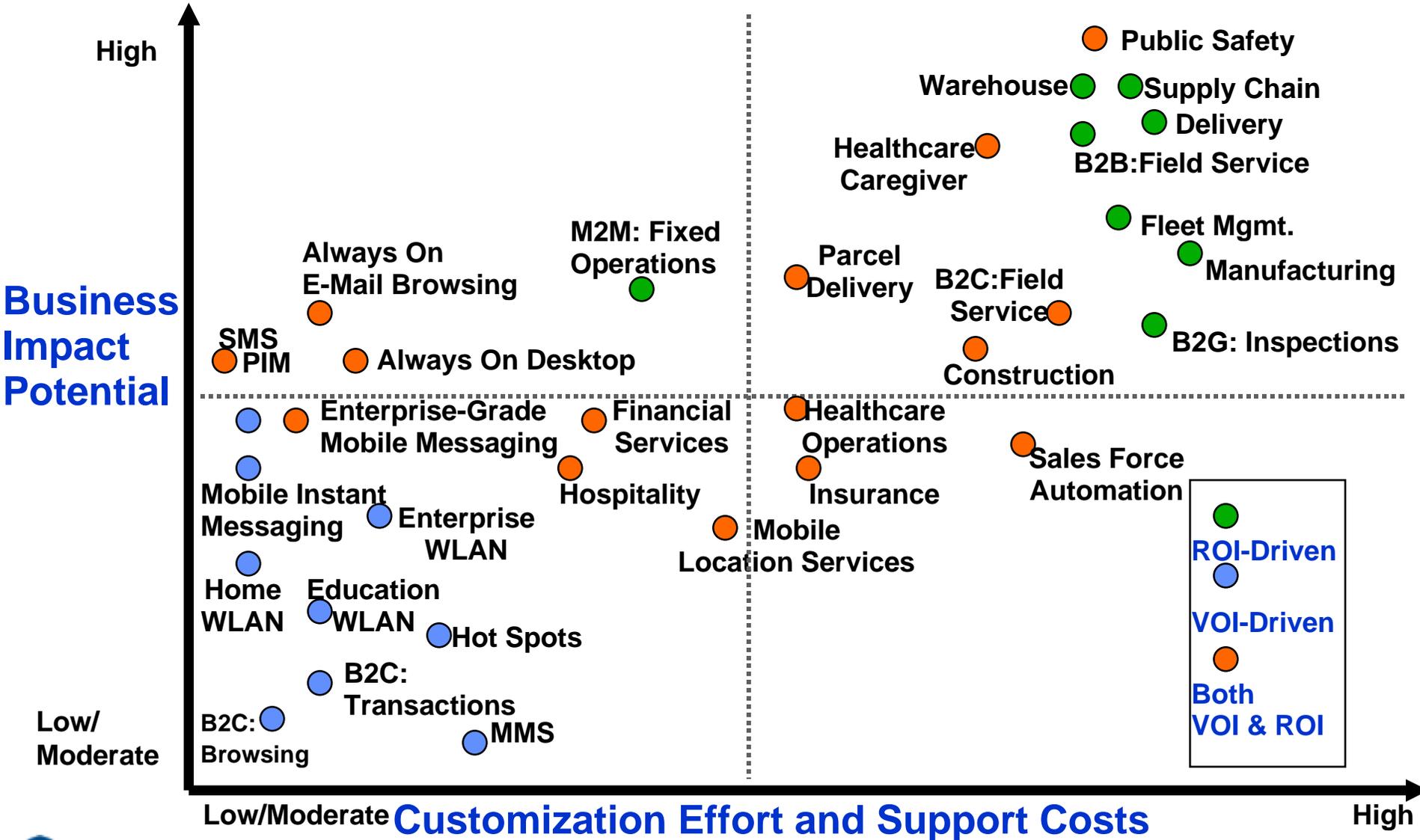
Industry Segments: Vertical Mobile Application Trends



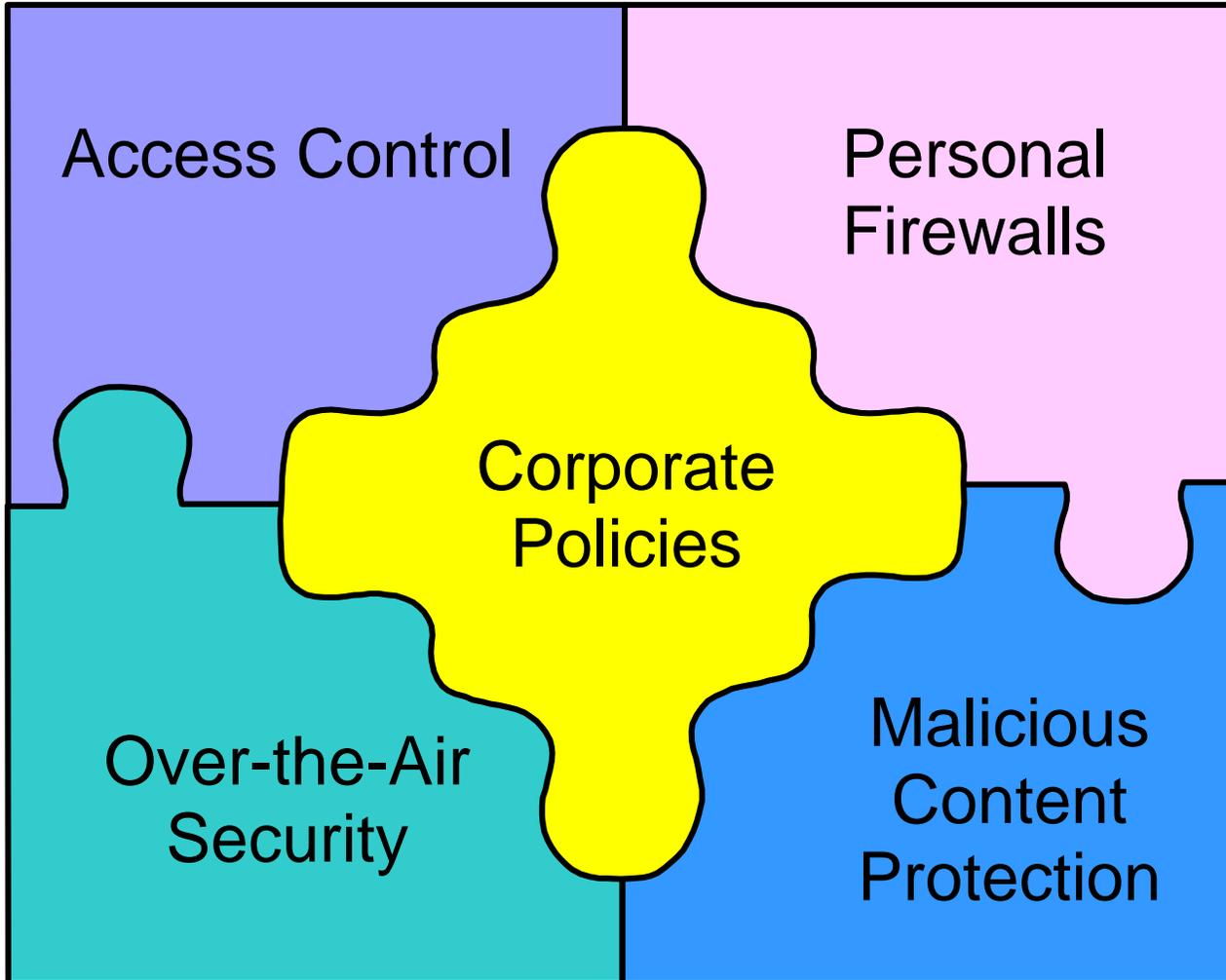
Competing Mobile Ecosystems



Impact of Mobile Applications

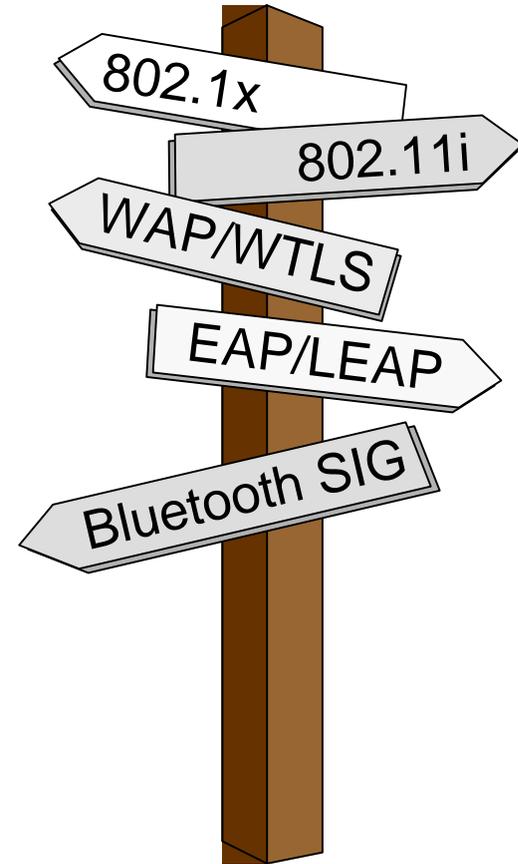


Mobile Access Security



The Complexity of Standards

- Most standards bodies have become competitive battlegrounds vs. cooperative coalitions
- Since wireless has been seen as “the next big thing,” the battles have been long and hard-fought
- Assume single vendor lock-in until Phase V:
 - Standards body formed
 - First vendor press release
 - Standard ratified
 - Rampant vendor press releases
 - Second trade show after Phase III
- Assume security flaws will be found until 18 months after Phase V



Cell Phone Wireless Threat Time Frame

